



Whether you are purchasing and renovating, building new, or expanding your existing building, our program provides you with the most impactful cost-saving measures.

## DUE DILIGENCE

- Obtain 24 month billing and usage history for the facility
- Determine the available power and gas to the building and ensure it meets your current and future business requirements
- Understand energy assets associated with the building and compare to other buildings
- Assess the costs and benefits of owning a transformer, of primary and secondary service, and impact to your utility bill
- Evaluate opportunities for lower operating costs through alternative utility codes/classifications
- Analyze planned building use and potential need for sub-metering
- Avoid assuming costly supply contracts from prior owner (seller)

## REBATES

- Understand the equipment and lighting that qualifies for rebates on new construction and retrofit projects
- Obtain pre-approval prior to the project starting
- Properly fill out the application required by the utility

## PROCUREMENT

- Obtain short-term supply prices during construction to reduce costs
- Run a comprehensive RFP to ensure the best price and terms in the market for natural gas and electricity after the project is complete
- Review existing supply agreements when purchasing a building to determine if the agreements are financially beneficial to be included as part of the purchase
- Negotiate supplier terms and conditions to allow for material deviation swings when expanding or reducing load (or usage)
- Negotiate appropriate add/drop clauses in supplier contracts
- Reduce sales tax on your natural gas bill